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August, 2008

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CARIBBEAN EXPORT DIGEST

FIRST CALL FOR PROJECT PROPOSALS

Caribbean Export Development Agency (Caribbean Export) announces a first call for proposals for projects to be funded under the 9th European Development Fund (EDF) Direct Assistance Grant Scheme. The Scheme, financed by the European Union under the Caribbean Trade and Private Sector Development Programme (CTPSDP), seeks to increase the competitiveness of firms in CARIFORUM countries.

Projects must be aimed at one or more of the following objectives:

- Increase the competitiveness of firms in the Caribbean region
- Take advantage of the CSME or any other bilateral or multilateral arrangements signed by the region such as vertical or horizontal alliances across the region or with ACP or EU partners
- Foster intra regional cooperation to enhance productivity and take advantage of economies of scale
- Promote programmes which will impact on underdeveloped areas or disadvantage sectors within the region (rural areas, women, etc)

Eligible Projects may include:

- Research, development and innovation

- Advisory services
- Product and service development
- Marketing services and activities (trade fairs participation, trade mission, in-market activities, etc)
- Quality and environmental systems
- Promotional material (brochures, catalogues, cds, videos, etc)
- Training programmes
- Implementation of IT solutions (website, e-commerce, multimedia, etc)
- Market research and testing
- Packaging, design
- Intellectual Property activities (brand registration, patents, etc)

First Call Project Proposals must be submitted to Caribbean Export, between September 1, 2008 - October 17, 2008. For further details on the application process, visit www.carib-export.com.

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CARIFORUM BUSINESS MISSION

Caribbean Export Development Agency (Caribbean Export), the Caribbean Association of Industry and Commerce (CAIC) and the Caribbean Regional Negotiating Machinery (CRNM) are leading a mission to Europe from September 15-19, to explore business linkages in the Information Communication Technology (ICT) and Creative Industry clusters.

The 25 man delegation of officials and business persons will meet with a European delegation of country officials and business representatives from the ICT and Creative Industry clusters in Belgium, Madrid and London.

For further information on the Business Mission contact Quentin Baldwin at email: qbaldwin@carib-export.com or visit www.carib-export.com.

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PROMOTION OF MANAGEMENT CONSULTING INDUSTRY

Caribbean Export Development Agency (Caribbean Export) in conjunction with the Caribbean Institute of Certified Management Consultants (CICMC), are executing a project to facilitate membership development, institutional strengthening, particularly in creating brand awareness, and overall promotion of the Caribbean management consultancy industry.

The project has three components:

- A database of Regional/Caribbean management consultants.
- A study on the management consulting profession and industry in the Caribbean, including the opportunities that exist under the Economic Partnership Agreements (EPAs).
- A CICMC Americas Hub Meeting and Conference, November 26 -28, 2008, in Barbados, to solidify the CICMC's presence in the region and provide training and networking opportunities for its members.

A series of promotional visits to selected countries including; the Bahamas, Dominica, Trinidad and Tobago,

Dominican Republic and Jamaica is presently underway to sensitise management consultants and government officials.

For additional information on the project, contact Anthony Bradshaw at Tel: (246) 436-0578 or email: tbradshaw@carib-export.com.

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ONE MONTH TO CGCS 2008

The 15th Caribbean Gift and Craft Show (CGCS) will take place at the Sherbourne Conference Centre, Barbados, from October 2-5, 2008. According to Veona Maloney, Manager, Core Services, **Caribbean Export Development Agency (Caribbean Export)**, "the CGCS is a primary vehicle for the stimulation of the development of new products, new markets and export sales in the region's handicraft, gift and fashion sectors".

This year, exhibitors will be displaying products in eight categories namely Beauty and Wellness, At Home, Personal Accessories, Housewares and Table Tops, Fashion, Just Gifts, Embracing Design and Services. Some 300 trade buyers from across the region and farther afield are expected to attend the show and conduct business with the region's artisans.

The booths are going fast and potential exhibitors are reminded that the deadline for registering for the Show is September 15. Participants may continue to register to attend the show and are invited to contact **Caribbean Export** at E-mail: cgcs@carib-export.com or visit the website: www.caribbeangiftandcraft.com.

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MARKET NEWS

GRENADA TO INTRODUCE INTELLECTUAL PROPERTY LEGISLATION

The Government of Grenada will introduce new laws safeguarding intellectual property right by the end of the year. The new laws on are expected to make it easier for local artistes and entrepreneurs to protect their intellectual property on patents, designs and copyrights. The laws are also aimed at making Grenada more attractive to foreign investors.

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PRODUCT NEWS

CULTURAL INDUSTRIES

ACP Secretariat announces a call for proposals in relation to cultural industries (not cinema and audiovisual). The call is funded under the 9th European Development Fund (EDF). The full Guidelines for Applicants are available for consultation at the following internet sites: the Programme (<http://www.acpcultures.eu>), the ACP Secretariat (<http://www.acp.int>), and EuropeAid's site for call for proposals and tenders (http://ec.europa.eu/europeaid/work/funding/index_en.htm). The deadline for submission of proposals is Friday, November the 28th 2008 at 16:00h.

For further information contact: Ms. Elsa FENET, Head of Regional Integration, Political, Trade, Press and Information Section, EC Delegation in Barbados and the Eastern Caribbean. Tel. (+1.246) 434 8507, Fax. (+1.246) 427 8687, E-mail address: elsa.fenet@ec.europa.eu

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BUSINESS OPPORTUNITIES

BUSINESS OPPORTUNITIES

FOOD PRODUCTS and agricultural products - fruit and vegetable, pharmaceuticals, frozen foods, meat, chicken, poultry products, dairy products, processed meat, natural honey, confectionery, rice, cereal, beverages, wheat; engineering products - tractors, electric meters, agricultural equipments, medical equipments; electrical appliances - computers, television sets, cd, dvd and radio, refrigerators, generators; garments - t-shirts, underwear, footwear, sportswear; tobacco - cigarettes, chewing tobacco; furniture and building materials are sought. Contact: Mr. John K. Douglas, Director & CEO, JKD & Co Ltd, London, SW10 0XE, UNITED KINGDOM. Tel: +44 703 591 4978, Fax: +44 703 591 1617, E-Mail: jkdcoltd@yahoo.co.uk/jkdcoltd@gmail.com

CHILDREN'S READING BOOKS, toys, games, crayons, safety scissors, posters, DVDs, audio cassettes, colouring books, stuff toys, outdoor toys and any child related items are required. Contact I Karen Bacchus-Hinds, General Manager, or Mrs. Christine Lyken, New Era Business Enterprise, 162/163 Lamaha Street, North Cummingsburg, Georgetown, Guyana. Tel: 592-226-2355, 592-227-6681, E-mail: new-era@guyana.net.gy, newerabusiness@yahoo.com.

DISTRIBUTORS are required to distribute (long shelf life, no refrigeration needed, artesanal) GELATO base, "Materia Prima. Interested companies should contact: Enrico Bazzoni, Culinary Liaisons, 126 2nd Place, Brooklyn, New York 11231, USA. Tel: (718) 875-0547, E-mail: ebchef@aol.com

CONCRETE PEDESTALS, plant pots, bird baths, stepping stones, wall and garden ornaments are available. Contact. Mr. Ashley John, Business Manager, Constructive Solutions, Carmichael - St. George, Barbados, Tel (246) 435-5230 Mobile (246) 257-1167, Email: pedestalsandmore@gmail.com.

MILK POWDER, food and personal care products are available. Contact: Mr. Natram Rampersaud, Desinco Trading Limited, GUYANA. Tel: 592-233-2188, E-mail: natram_rampersaud@yahoo.com

MILK is available. Contact: Tiago Malta, Depto de Exportação, ILPISA / VALEDOURADO, BRAZIL. Tel.: +55 82 2122-5570, Fax: +55 82 3338-1017, E-mail: tiago.malta@valedourado.com.br, Website: www.valedourado.com.br

CANVAS, tarpaulins, tents, canvas bags, waterproofed covers, tote bags, filter cloth, vehicles covers, shopping bags, ribstop fabric, newar (tape) - ropes and webbing are available. Contact: Feroz Ahmed Shamsi, Shamsi Pakistan (Pvt.) Ltd., 705 - Kashif Centre, Shahrah-e-Faisal, Karachi - Pakistan., Phone# (92 21) 5661512 & 5661513, Fax # (92 21) 5661514 & 4545481, E-mail: mailto:shamsi.pk@cyber.net.pk, Website www.shamsipakistan.com.

SURGICAL AND DENTAL INSTRUMENTS are available. Contact: Mohammad Mustafa, UAMF Industries, 4- College Road, Sialkot-51310, Pakistan, Tel: 0092-52-4604372 Fax: 0092-52-4594806, Mobile: 0092-300-9619311, E-mail: info@uamfind.com, Website: www.uamfind.com

The Caribbean Export Development Agency assumes no responsibility for any liability arising from the pursuit of the opportunities listed above.

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UPCOMING EVENTS

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SEPTEMBER

3 THE NEW BUSINESS PARADIGM SEMINAR

The seminar is scheduled to take place at Grand Barbados Beach Resort, Barbados and will address topics of interest including:

- a) the traditional business environment revisited
- b) the concept of globalization
- c) free trade arrangements and dismantling of trade barriers
- d) visible impacts of globalization
- e) and opportunities/threats for small developing states, businesses and individuals.

For further information contact: Audine Cyrus, CEP, Planning Consultant, HIPS Corporate and Special Occasion Planners, at Tel/Fax: (246) 437- 2710, E-mail: dncyrs@yahoo.com.

5 NATIONAL SEMINAR - CHARTING THE WAY FORWARD - TACKLING YOUTH EMPLOYMENT PROBLEMS THROUGH YOUTH ENTREPRENEURSHIP

The seminar is being held in the Conference Room of the Barbados Youth Business Trust. For further information contact Mrs. Cardell Fergusson, Project Co-ordinator, Barbados Youth Business Trust, Ground Floor, Building #6, Harbour Industrial Estate, St. Michael, Barbados, Tel: (246) 228-2272, Fax: (246) 228-2773, E-mail: cfergusson@youthbusiness.bb, Website: www.youthbusiness.bb.

11-12 CASME TASK FORCE MEETING

CASME Task Force Meeting in Turks & Caicos

15-19 - 2ND BIXCLIM PROJECT MISSION TO EUROPE

[2nd BizClim Project Mission to Europe - Brussels/London/Madrid](#)

16-18 7TH EDITION OF SIAL MERCOSUR AND THE 5TH EDITION OF JORNADAS ASU

The meeting will be held at Costa Salguero Center, Buenos Aires, ARGENTINA. For further information contact: Ms Sabrina SUZE SARI, International Sales Manager, EXPOSIUM, 70 avenue du Général de Gaulle, 92058 Paris La Défense Cedex. Tel: +33-1-49-68-49-56, Fax: +33-1-53-30-95-30, E-mail: Sabrina.SARI@exposium.fr.

17 - MININISING COST OVERRUNS WITH EFFECTIVE PROJECT MANAGEMENT

The seminar is being held at Villa Zoe, Shop Hill, St. Thomas, Barbados. For further information contact Jessica Bascombe, JessCombe Project Management Services (JPMS) Worrell House, Whitepark Road, St Michael, Tel: (246) 429-4746 or 228-0918, E-mail: jesscombe@gmail.com.

17- 21 - EXPO CIBAO 2008

The trade fair is being held in the Dominican Republic. For futher information contact Camara de Comercio y Produccion de Santiago, Inc Ave. las Carreras #7, edificio Edificio Empresarial, Santiago, Dominican Republic, Tel: (809) 582-2856, Fax: (809) 241-4546, E-mail: mercadeo@camarsantiago.com, Website: www.camarasantiago.com.

23- 25 9TH ACS BUSINESS FORUM

The IX ACS Business Forum of the Greater Caribbean will take place at the Renaissance Convention Center, Aruba on September 23 -25. The ACS Business Forum is a yearly event that takes place in a different country of the Greater Caribbean with the main goal to strengthen the interregional trade relations. This is the first time such a unique opportunity for business will take place on our island. For further information on the conference contact: Lorraine de Souza (Director Chamber of Commerce) or Laureen Dix (Head Business Information & Support), Aruba

Chamber of Commerce & Industry , Tel: (297) 582-1566 ext 42, Fax: (297) 588-3200, E-mail: businessinfo@arubachamber.com or visit the website at www.arubachamber.com/ <http://www.9acsbu sinessforum-aruba.com>

OCTOBER

2-5 - CARIBBEAN GIFT AND CRAFT SHOW 2008

[Caribbean Gift and Craft Show 2008 in Barbados](#)

16-19 HEALTHY CARIBBEAN 2008 - A WELLNESS REVOLUTION CONFERENCE

The conference will be held in Barbados. For further information contact: Adrian J L Randall, CEO, Heart & Stroke Foundation of Barbados, Tel: (246) 437-3312, Fax (246) 430-9898, Cell: (246) 826-8825, Website www.hsfbarbados.org or Pamala Proverds Managing Director PRMR Inc P.O.BOX 389 Bridgetown, Barbados. Tel/Fax: (246) 438-7592, Cell: (246) 262-5979, Website: www.prmrinc.net, E-mail Healthycaribbean@hsfbarbados.org.

29-30, BNCA THIRD ANNUAL GENERAL MEETING

BAIC will also in conjunction with the Bahamas National Craft Association (BNCA) will hosts its Third Annual General Meeting, Wednesday and Thursday, October 29-30, 2008 at a venue to be announced. BNCA was formed October 25, 2007 and incorporated all Handicraft Associations throughout the Commonwealth of the Bahamas. Its goal is to export Bahamian-made crafts such as straw, shell, coconut, wood, fabric, etc. to the tourist and the international market. For further information contact Ms. Antoinette Rolle, Mrs. Pamela Deveaux or the undersigned at the above listed telephone numbers.

October 30 - November 2- ST. LUCIA FOOD AND RUM FESTIVAL

The festival will be held at Rodney Bay Village, Saint Lucia. For further information contact: St. Lucia Tourist Board, P.O. Box 221, Vide Boutielle, Castries, Saint Lucia. Tel: (758) 452-4094, Fax: (758) 453 1121, E-mail: slutour@candw.lc.

October 31st - November 2nd - 3RD ANNUAL GENERAL MEETING, 11th BAHAMAS NATIONAL CRAFT ASSOCIATION AND BAHAMARTS FESTIVAL 2008

The Bahamas Agricultural and Industrial Corporation (BAIC), will host this Festival on October 31st - November 2nd , 2008 at the Heritage Village, Arawak Cay (Fish Fry Site), under the patronage of the Hon. Minister Lawrence S. Cartwright, Minister of Agriculture and Marine Resources, with responsibility for BAIC and Mr. Edison Key, M.P., Executive Chairman, BAIC. The Theme for the Festival is "Our Own Hands - Saluting All Bahamian-made Arts & Crafts." The Festival's purpose is to bring together artisans and artists throughout the Commonwealth of the Bahamas to cultivate a 'Craft Village' highlighting indigenous Bahamian-made products in its eighty (80) booths and will incorporate the Industry of Arts, Crafts, Souvenirs, Clothing, Accessories, Jewelry, Packaged and Processed Foods, Drinks and Industrial Products.

For further information contact Mrs. Pamela Deveaux at Tel: (242) 328-6541-3 or email: pameladeveaux@hotmail.com.

NOVEMBER

5-8 ISLAND OF THE WORLD FASHION

The show will be held at British Colonial Hilton Hotel, Nassau, Bahamas. For further information contact: Rekenya

Dean, Mode Iles Ltd, Tel: (242) 356-6133, Fax: (242) 356-6144, E-mail: info@islandsfashionweek.com
Interested designers register online at www.islandsfashionweek.com

OTHER EVENTS

JUNE 14 - SEPTEMBER 14 - EXPO ZARAGOZA, 2008

At Expo Zaragoza 2008, you will have 93 days to experience first hand the culture and gastronomy of more than 100 countries. The Expo includes 3,400 shows, unique architecture and an unforgettable party atmosphere every night with people from all over the world. For further information visit: <http://www.expozaragoza2008.es>

SEPTEMBER 6-7 EXPO ON TOURISM & TRAVEL

The Expo will create direct interaction between exhibitors and visitors and provides opportunities that will produce new commercial relations, establish contacts and generate business at an international level. The Expo will be held on September 6 & 7, 2008 in New York City. For more information on space rental contact: Ana Russell, President, Expo Turismo International Corp. (ETIC), 405 East 152nd Street, Bronx, NY 10455, Tel. (347) 271-3136, Fax. (347) 271-3137, Mobile: (646) 407-0051, ana@expoturinter.net

SEPTEMBER 13-14 - THE FIRST ANNUAL CARIBBEAN ART CONFERENCE FOR PROFESSIONALS IN CARIBBEAN ART

The Theme of the conference is "Moving Towards A New Caribbean Art Market" and will focus on the best in scholarship, market analysis, and in-depth discussion of issues in Caribbean Art today. The conference will be held in New York. For further details on the conference visit the website: www.caribbeanartconference.com or e-mail: info@caribbeanartconference.com

SEPTEMBER 15-16 - WIPO-ICC INTELLECTUAL PROPERTY TRAINING WORKSHOP FOR CHAMBERS OF COMMERCE AND OTHER BUSINESS SUPPORT ORGANIZATIONS

The seminar will be held at the WIPO Headquarters, Geneva, Switzerland. The primary objective of this seminar is to provide practical knowledge to the participants on the role of Intellectual Property in a business and to discuss IP capacity building activities by business support institutions, especially chambers of commerce. The program is meant for private intermediary organizations interested in IP and innovation issues, chambers of commerce, trade institutions and other SME support institutions, owners and managers of SMEs, entrepreneurs, etc. There is no participation fee. The participant or his/her sponsor will have to fully finance the travel and accommodation costs in Geneva to participate in the program. Selection of participants will be done essentially on a first-come-first-served basis. The registration closes at 3.00 pm (Geneva time) on September 7, 2008. The request has to be sent by fax 0041 22 338 8760 or e-mail SME.MAIL@WIPO.INT to WIPO.

OCTOBER- WORLD TRADE INSTITUTE COURSE PROGRAMME: SUMMER ACADEMY 2008

The World Trade Institute (WTI) is offering education and training on international trade regulation. The Master of International Law and Economics (MILE) is an intensive one-year programme, which starts again in October 2008. Applications are accepted until 31 March 2008.

OCTOBER 13-14- 7TH WORLD CONFERENCE OF TRADE PROMOTION ORGANIZATIONS (TPOS)

Registrations are now open for the 7th World Conference of Trade Promotion Organizations (TPOs), to be held in The Hague, the Netherlands, on 13 and 14 October 2008. The International Trade Centre (ITC) and EVD Agency for International Business and Cooperation, the Dutch national TPO, are hosting the Conference. Please visit the website www.wtpo2008.nl for information regarding the Conference, including how to register for the conference, how to book your hotel accommodation, visa requirements, etc.

For more detailed information contact Director of Studies, Pierre Sauvé (pierre.sauve@wti.org) or Deputy Director of Studies, Corinne Karlaganis (corinne.karlaganis@wti.org) or Stefanie Allemann, Summer Academy Fellow, World Trade Institute, Hallerstasse 6, 3012 Bern, Switzerland, Phone: +41 31 631 3628, Fax: +41 31 631 3630, Email: stefanie.allemann@wti.org

OCTOBER 19-23 - SIAL, 2008

SIAL will be held in Paris, FRANCE and is offering companies the opportunity to increase their penetration of the French, European or international markets by:

- . Meeting decision makers from the retail and food service channels
- . Meet new business and industry partners
- . Demonstrate their know-how, and showcase new products or ranges
- . Capitalise on media coverage to raise the image of their company and products

For further information on SIAL visit www.sial.fr

November 12 - THE PRIME MINISTER'S CONFERENCE FOR EXPORT AND INTERNATIONAL COOPERATION

The conference will be held at the Binyanei Ha'uma - Convention Center, Jerusalem. For further information contact: Alain MENDOZA, Executive External Relations, Delegations, Special Events & Target markets, The Israel Export & International Cooperation Tel:(Institute, 29 Hamered Street - Pob 50084 - 68125 Tel-Aviv, Email:* Fax: 972-3-514-28-52, (972-3-514-28-77 mendoza@export.gov.il

DECEMBER 10-14 - VIETNAM TRADE EXPO 2008

The exposition will be held at the Ho Chi Minh City International Exhibition & Convention Center (HIECC), Vietnam and will cover Investment; Transportation, Construction, Agriculture and supporting industries, Textile, garment and leather, Furniture, decoration and fine-arts, Pharmaceutical, medical and chemical, Industrial materials, and Technology and services:

For further details contact: Le Thi Ha (Mrs)- Deputy Marketing Manager, VIETNAM ADVERTISEMENT & FAIR EXHIBITION COMPANY- VIETFAIR, Bien Phong Newspaper Bldg, 40A Hang Bai Str., Hoan Kiem Dist., Ha noi, Viet Nam., Tel/Fax: 0084 - 4- 9365566/ 9365568, Handphone:0084 - 913 348 704, Email: leha@vietfair.vn, Website:

www.vietradexpo.com.vn

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