

# TRADE WATCH



The Official E-letter of the Caribbean Export Development Agency

CARIBBEAN  
**EXPORT**

Vol 9, 2007

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## FROM THE EDITOR

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## HAPPY HOLIDAYS

TRADE WATCH wishes to thank you our loyal subscribers for your readership and support in 2007. We continue to welcome your feedback and suggestions as we strive to improve our service to you.

Please visit the TRADE WATCH Website: <http://tradewatch.carib-export.com>, and update your subscriber profile. Your views and comments on any of our articles can also be sent to: E-mail: [tradewatch@carib-export.com](mailto:tradewatch@carib-export.com).

**We wish you Happy Holidays and all the best for the New Year.**

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## CARIBBEAN EXPORT DIGEST

### CARIBBEAN HANDICRAFTS TO BE LAUNCHED IN CANADA

Following the **Caribbean Export Development Agency (Caribbean Export)** and Trade Facilitation Office of Canada (TFO Canada) successful Business Seminar at the Caribbean Gift and Craft Show in Curacao in September, the (**Caribbean Export** and TFO Canada) giftware initiative now moves into the product development phase of the programme, to be followed by the final, market entry (trade mission) stage.

The product development phase will see TFO Canada's consultant Patty Johnson working with eight handicraft companies to design new collections for a launch at the Interior Design Show in Toronto, Canada, in February 2008.

In the final phase of the project, the eight companies will be joined by additional companies on a trade mission to Canada in August 2008, during the Canadian Gift and Tableware Association Trade Show. The participating companies will have the opportunity to showcase their goods, meet with buyers and retailers, visit retail stores and further familiarize themselves with the Canadian market for gifts, home accessories and craft.

This project is a component of the Cooperation Agreement signed in May 2007 between TFO Canada and **Caribbean Export** to strengthen economic ties between the Caribbean Region and Canada. The programme, funded by the Canadian International Development Agency has four key areas: trade in services, investment attraction, gift and crafts sector, and the development of a web-based trade information system.

For further information contact: Veona Maloney, Manager Core Services, **Caribbean Export**. E-mail: [vmaloney@carib-export.com](mailto:vmaloney@carib-export.com).

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### BOOST FOR FURNITURE MANUFACTURERS

Regional furniture manufacturers will be provided with the opportunity to explore various types of collaboration with their African and pacific counterparts and the European Union (EU) at the EU-Caribbean Partnership Meeting - "Furniture and Complementary Decorative Items" (<http://www.carib-export.com/CEDA-PROINVEST/index.html>) slated for the Dominican Republic on February 18-20, 2008.

This international meeting will provide the opportunity for both African Caribbean and Pacific (ACP) and EU firms to establish favourable conditions for cooperation agreements between ACP and European Small and Medium-Sized Enterprises (SMEs) in the furniture and decorative complementary items sectors. These opportunities include investment, joint ventures, transfer of technology, decorating concept and supply for hotels (contract), clustering, marketing, manufacturing among other forms of collaborative schemes.

It is expected that this intervention will in turn expand and develop the furniture and complimentary decorative items sub-sectors in the Caribbean countries in terms of production, entrance to significant markets, up-dating of

technology and design leading to increase competitiveness and export sales. The sub-sectors identified are furniture of all types (wood, metal, cane etc) and complementary decorative craft items of all types (wood, ceramic, clay, marble, plastic and other materials).

Five Caribbean partners; **Caribbean Export Development Agency (CaribbeanExport)**, Belize Trade and Investment Development Service (BELTRAIDE), Guyana Office for Investment (GOINVEST), Jamaica Manufacturers Association (JMA), Confederacion Dominicana de la Pequena y Mediana Empresa Inc (CODOPYME), and four European partners; Italian Giftware Association, Chambero f Kavala, Greece, INTERCO Aquitaine, France, La Union de Exportadores de Muebles y Afines del Centro de Espana, Spain are collaborating in this venture.

For further information on this initiative contact **Caribbean Export's** officials Sam Kruiner at E-mail: [skruiner@carib-export.com](mailto:skruiner@carib-export.com), or Romily Thevenin at E-mail: [romily@codetel.net.do](mailto:romily@codetel.net.do). Also visit <http://www.carib-export.com/CEDA-PROINVEST/index.html>

## **EXPORTING SERVICES TO CANADA**

Economic ties between the Caribbean Region and Canada are growing stronger. The governments have indicated their intention to strengthen collaboration between the two regions, and are working towards the possible establishment of a free trade agreement, not only for trade in goods, but also for services.

It is therefore opportune for firms in the services sector to explore concrete business opportunities and for business support organisations to develop service sector strategies to facilitate two-way trade between the Caribbean and Canada.

The **Caribbean Export Development Agency (Caribbean Export)** and the Trade Facilitation Office Canada (TFO Canada) are therefore organising an Exporting Services to Canada Seminar on February 25-27, 2008 targeted at service sector firms who are interested in the exporting their services to the Canadian market, as well as business support organisations in the responsible for trade development.

According to Veona Maloney, **Caribbean Export's** Manager Core Services, "The Seminar will be delivered in two parts. A one-day session will provide insightful information on exporting services, with specific focus on the Canadian market. This seminar will be of interest to a variety of service sectors. The next two days will be targeted at the Health and Wellness and Medical Tourism sectors and will focus on the development of a framework for a sector strategy. This session will be of interest to businesses in these sectors as well as business support organisations."

Services companies and Business Support Organisations (BSOs) interested in participating in the Seminar are encouraged to complete the Expression of Interest Form and return to Fax: +1 (246) 436-9999 or +1 (246) 228-3804 or by E-mail: [vmaloney@carib-export.com](mailto:vmaloney@carib-export.com).

This Seminar is a component of the Cooperation Agreement signed in May 2007 between TFO Canada and Caribbean Export to strengthen economic ties between the Caribbean Region and Canada. The programme, funded by the Canadian International Development Agency has four key areas: trade in services, investment attraction, gift and crafts sector, and the development of a web-based trade information system.

[CLICK HERE FOR EXPRESSION OF INTEREST FORM - BSOs](#)  
[CLICK HERE FOR EXPRESSION OF INTEREST FORM - SERVICE COMPANIES](#)

## **CARIBBEAN EXPORT'S NEW EXECUTIVE DIRECTOR**

At its nineteenth meeting held on Friday November 23, 2007 at the Grand Barbados Hotel, the Board of the **Caribbean Export Development Agency (Caribbean Export)** welcomed its new Executive Director Mr. Philip Williams and expressed its appreciation and bade farewell to the outgoing Director, Ms Taiana Mora Ramis, who has been with the Agency for the last twelve years, the last two as Executive Director. Ms Mora Ramis returns home to the Dominican Republic shortly and the Board wished her the very best in her future endeavours.

In his opening remarks to the meeting, Mr. Samuel Chandler, Chairperson of Caribbean **Export**, referred to the many important trade-related developments affecting the region, especially related to the Economic Partnership Agreements (EPAs) with the European Union and the CARICOM Single Market and Economy (CSME). He stressed that Caribbean Export, which had an important role to play in these matters, was at the crossroads and faced a new dispensation.

During a discussion with the Board, Mr. Williams expressed his pleasure at the opportunity to serve the region again and paid tribute to the good work of Ms Mora Ramis. He emphasised three matters which he considered were critical to the further success of **Caribbean Export** in its mission of helping CARIFORUM member states to increase their exports and investment. These three are:

- A re-doubled team effort of staff within the two offices of Caribbean Export - the head office in Barbados and the sub-regional office in the Dominican Republic;
- Increased involvement of Board Members and their governments in ensuring that the core resource needs of the Agency are met; and
- Continued support of multilateral organisations, which are the main sources of external funding to the Agency.

Mr. Williams, who has had a long career in export development, was until recently Senior Adviser on Trade Support Institutions at the International Trade Centre (ITC) in Geneva, where he served for 9 years. In that capacity he was responsible for technical assistance projects in developing and transition economy countries worldwide, including assistance with the establishment of the Dubai Export Development Centre, the Moscow and Sierra Leone Investment and Export Promotion Agencies and strengthening of the recently restructured Trade Development Authority of Pakistan. From 1981-1991, Mr. Williams was Executive Director of the Barbados Export Promotion Corporation and from 1992-1996, Marketing Manager of **Caribbean Export**.

Mr. Samuel Chandler, Permanent Secretary (Trade) in the Ministry of Foreign Affairs and Foreign Trade and Barbados government's representative on the Board, was re-elected Chairperson. Ms. Kathleen Lieuw-Kie-Song, Managing Director of United Suriname Steel and the Suriname government's representative on the Board was elected Vice-Chairperson of **Caribbean Export**. Both appointments are for two years.

The Board meeting noted, accepted and approved a number of documents related to the second phase of the 9th EDF Caribbean Trade and Private Sector Development Programme. This programme, amounting to 7 million Euros, will be executed by **Caribbean Export** over a two year period and is expected to come into operation shortly.

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## **CARIBBEAN EXPORT AND ACS SIGN MOU**

On November 12, 2007, the **Caribbean Export Development Agency (Caribbean Export)** represented by outgoing Executive Director Ms Taiana Mora Ramis and Dr. Rubén Silié Secretary General of the Association of

Caribbean States (ACS) signed a Memorandum of Understanding (MOU) aimed at increasing the cooperation of the two institutions for the benefit of the countries in the region.

**Caribbean Export** and the ACS are presently cooperating with respect to the institutional strengthening of the Trade Promotion Organisations (TPOs) through the ACS-TPO Forum. On the agenda is a cooperation agreement with TPOs on a market intelligence programme which will give firms in the region access to key information to important markets in Central America and the Dutch and French Territories in the Caribbean.

"The MOU with the ACS will allow **Caribbean Export** to expand the cooperation and forge stronger strategic alliances with key partners in the wider Caribbean. The region has signed and is currently negotiating agreements with Costa Rica, Cuba and Central America. We need to increase our assistance so that our firms can benefit from these agreements. We believe this partnership with the ACS will bring us a step closer in this direction" indicated Ms. Taiana Mora-Ramis.

## TRADE POLICY DEVELOPMENTS

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### EPA UPDATE

It was the third time in as many months that the impending Economic Partnership Agreement (EPA) with the European Union has formally engaged regional leaders at the Twelfth Special Meeting of the Conference of Heads of Government of the Caribbean Community (CARICOM) which convened in Georgetown, on Friday December 7,. The EPA is one of two agenda items of the Special Meeting. The other is the rising food prices across the 15-member group of nations.

In October, CARIFORUM Heads of Government and European Commission (EC) Commissioners for Trade and Development had a Special Meeting in Montego Bay, Jamaica, to review the negotiations for the EPA, narrow gaps and provide political impetus and guidance to bring the negotiations to a successful and timely conclusion. Some of the issues included the manner and pace of opening CARIFORUM markets to EU goods and services, the treatment of sugar and bananas, government procurement, and services and investment.

That meeting had reaffirmed that the guiding objectives of the EPA negotiation were the promotion of economic development that was socially and environmentally sustainable; the reduction and eventual eradication of poverty and the smooth and gradual integration of CARIFORUM States into the world economy. Prominent in the discussions from the perspective of CARIFORUM leaders was the securing from the EU agreement for the incorporation of a meaningful development component in the EPA that will facilitate the transformation of the Region's economies to enable CARIFORUM countries to participate meaningfully in the increasingly liberalized international trading environment .

The challenges to meeting the January 1, 2008 deadline were fully ventilated at the Twenty-Fourth Meeting of the Council for Trade and Economic Development (COTED) and Fourth Meeting of the CARIFORUM Council of Ministers held in Georgetown on November 15. The COTED/CARIFORUM Meeting, as well as the CARIFORUM/EC Commissioners meeting had identified market access for goods as the most contentious of the outstanding issues.

Given the state of the negotiations, the CARIFORUM Ministers considered the options mooted by the EC and were unanimous in determining that none of the options, including signature of a trade-in-goods agreement, with a built-in agenda for other disciplines, nor an interim agreement as defined by the EU was tenable.

The Ministers also had confirmed their commitment to continue negotiating in good faith with the objective of concluding a complete and satisfactory agreement. If this was not achieved by the end of 2007, CARIFORUM would continue the negotiations with the aim of concluding early in 2008, the Ministers said. In the light of the EC's insistence that such an eventuality would leave the EU with no option but to subject CARIFORUM trade from January 1, 2008 to its Generalised System of Preferences, CARIFORUM Ministers had agreed on the need for a demarche at the highest political level on the EU, including its Member States and its institutions and submitted that

proposal to the CARICOM Bureau of Heads for consideration at its meeting on November 17 in Barbados.

CARICOM Heads of Government subsequently conveyed to Prime Minister of the United Kingdom, Mr. Gordon Brown, their critical concerns regarding the EPA at a meeting of the recent Commonwealth Heads of Government Summit in Kampala, Uganda.

Exports from the Caribbean Forum of African Caribbean Pacific (ACP) States (CARIFORUM) and other ACP States have enjoyed non-reciprocal preferential access into the EU under successive Lomé Conventions and the current Cotonou Partnership Agreement. The non-reciprocal arrangements end on December 31, 2007 and the EPA is scheduled to become effective from January 1, 2008. The EPA will result in liberalized access for goods and services within the markets of the signatory countries.

**Source: CARICOM Secretariat**  
**BUSINESS OPPORTUNITIES**

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## **BUSINESS OPPORTUNITIES**

**CUSTOM MADE INSECT SCREENS** for all types of windows, vents, doors or any openings are available. Contact: Khalid Khayyam, Owner, Insect Screen Specialist, TRINIDAD AND TOBAGO, Tel: (868) 675-3012, E-mail: [insectscreens@yahoo.com](mailto:insectscreens@yahoo.com)

**WOOD HOUSES**, cachaça, cosmetics, packages, etc. are available. Contact: Rodolfo or Luiz, Brazil, Tel: 55-41-30767896, Fax: 55-41-30767896, E-mail: [rodolfo.roman@realcomex.com.br](mailto:rodolfo.roman@realcomex.com.br), Website: [www.realcomex.com.br](http://www.realcomex.com.br)

**BUSINESS SERVICES** including project management, personal financial planning and advice, business planning, finance, accounting, corporate and back office functions on an outsourced basis are available. Contact: Joseph Benfield, CEO, JOSA Business Services, # 4 Blowers, St. James, BARBADOS. Tel: (246) 425-1355, Fax: (246) 435-1355, E-mail: [zbenfield@yahoo.com](mailto:zbenfield@yahoo.com)

**TROPICAL HARDWOOD**, from Guyana is available. Contact: John Edricn, CEO, 104 Brickdam, Stabroek, Georgetown, GUYANA, Tel: 592-618 -8595, 592-6844258, E-mail: [johnedricn@msn.com](mailto:johnedricn@msn.com)

**FOOD** line (biscuits, refrigerants, beers, wines, juices, cereals, oils, rice, grains, material for cleanness and meats of all the types (Beef, Chicken, Pork, Ostrich and Lamb)) are available. Contact: Mr. Elidio Catardo, Tel/Fax +55 (14) 3541-1965, E-mail: [dbt@directbraziltrade.com](mailto:dbt@directbraziltrade.com), [elidiocatardo@hotmail.com](mailto:elidiocatardo@hotmail.com), skype: directbraziltrade

**The Caribbean Export Development Agency assumes no responsibility for any liability arising from the pursuit of the opportunities listed above.**

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## **UPCOMING EVENTS**

**UPCOMING EVENTS DECEMBER, 2007 - FEBRUARY, 2008**

## DECEMBER, 2007

### DECEMBER 1-2, 2007 - THE FASHION SHOW

The Fashion Show, Salon Mode bijoux et parfums et Salon Au Masculin, December 1-2, 2007, , Palais des Congrès de Mediana - Schoelcher - MARTINIQUE. Contact: Mme Guillaume, Open Soft System, Tel: (596) 596 61 09 24, Fax: (596) 596 61 18 99, Email: [open-soft@wanadoo.fr](mailto:open-soft@wanadoo.fr)

### DECEMBER 3-5, 2007 - 31ST MIAMI CONFERENCE ON THE CARIBBEAN BASIN

31st Miami Conference on the Caribbean Basin, December 3-5, 2007, InterContinental Hotel, Miami, Florida. Contact: Caribbean-Central American Action, 1818 N Street NW, Suite 310, Washington, DC 20036, USA, Tel: (202) 466-7464 Ext 28, E-mail: [Miami@c-cao.org](mailto:Miami@c-cao.org), Website: [www.c-cao.org](http://www.c-cao.org)

### DECEMBER 5-9, 2007 - THE COMMUNICATION SHOW

The Communication Show, Salon de la communication, December 5-9, 2007, Complex World Trade Centre - CWTC, GUADELOUPE. Contact: Jarry / Baie-Mahault, Sept Mag Communication, Tel: (590) 590 26 60 50, Fax: (590) 590 26 61 87

### DECEMBER 6-13, 2007 - 4TH ANNUAL BAHAMAS INTERNATIONAL FILM FESTIVAL

4th Annual Bahamas International Film Festival, December 6-13, 2007, BAHAMAS. Contact: Bahamas International Film Festival, 4th Terrace East & Collins Avenue, Building #10, 2nd Floor, Nassau, Bahamas, Tel: (242)356-5939, Fax: (242)356-2991, Website: <http://www.bintfilmfest.com/>

### DECEMBER 10-14, 2007 - THE SECOND CARIBBEAN CONFERENCE ON COMPREHENSIVE DISASTER MANAGEMENT

The Second Caribbean Conference on Comprehensive Disaster Management, December, 10-14, 2007, Hilton Barbados, Needham's Point, BARBADOS. Contact: The Caribbean Disaster Emergency Response Agency (CDERA), Building #1 Manor Lodge, Lodge Hill, St Michael, Barbados, Tel: (246) 425-0386, Fax: (246) 425-8854, E-mail: [cdera@caribsurf.com](mailto:cdera@caribsurf.com)/[cccddm@cdera.org](mailto:cccddm@cdera.org), Website: <http://cdm.cdera.org/cccddm/2007/about.htm>

### DECEMBER 12-16 - SPORT, TOURISM AND LEISURE EXPO

Sport, Tourism and Leisure Expo, Salon du Sport, des loisirs et du Tourisme sportif, December 12-16, 2007, Complex World Trade Centre - CWTC, GUADELOUPE. Contact: Jarry / Baie-Mahault, Producer: MKD Média, Tel: (590) 590 25 07 00, Fax: (590) 690 63 04 25

### DECEMBER 15-16 - THE MUSIC SHOW

The Music Show, Salon de la musique, December 15th-16th, Palais des Congrès de Mediana - Schoelcher - MARTINIQUE . Contact: Mme Guillaume, Open Soft System, Tel: (596) 596 61 09 24, Fax: (596) 596 61 18 99, Email: [open-soft@wanadoo.fr](mailto:open-soft@wanadoo.fr)

### DECEMBER 15, 2007 - BARBADOS CRAFTS COUNCIL CHRISTMAS EXHIBITION

Exhibition "Art and Craft; Your Choice for Christmas", December 15, 2007, Pelican Craft Centre, BARBADOS. Contact: Ireka Jelani, Tel: (246) 431-0588/438-7704, 437-4649, E-mail: [ijelani@gmail.com](mailto:ijelani@gmail.com).

## JANUARY, 2008

### JANUARY 7-9, 2008 - 1ST CENTRAL AMERICAN AND CARIBBEAN CONFERENCE ON TECHNOLOGICAL INNOVATION AND DEVELOPMENT

1st Central American and Caribbean Conference on Technological Innovation and Development January 7-9, 2008, Santo Domingo, DOMINICAN REPUBLIC. Contact: Primavera Beltré, Center for Innovation in Higher Education

(CINNES-INTEC), Tel: (809) 567-9271 Ext 314, E-mail: [pbletre@intec.edu.do](mailto:pbletre@intec.edu.do) or [cinnes@intec.edu](mailto:cinnes@intec.edu)

### **JANUARY 13-25, 2008 - CARIBBEAN MARKETPLACE**

Caribbean Marketplace, January 13-25, 2008, Atlantis Paradise Island, BAHAMAS. Contact: Caribbean Hotel Association, 1000 Ponce de León Ave., 5th Floor, San Juan, Puerto Rico 00907, Tel: (787) 725-9139, Fax: (787) 725-9108, Website: <http://www.caribbeanhotelassociation.com/Mktplace.html>

### **JANUARY 16-18, 2008 - FOURTH MEETING OF MINISTERS RESPONSIBLE FOR INFORMATION AND COMMUNICATION TECHNOLOGY (ICT)**

Fourth Meeting of Ministers responsible for Information and Communication Technology (ICT) in Georgetown, Guyana, January 16-18, 2008. Contact: Ms. Jennifer Britton, Senior Project Officer, ICT for Development, CARICOM Secretariat, Tel: (592) 222-0067 Ext. 2426, Fax: (592) 222-0171, E-mail: [jbritton@caricom.org](mailto:jbritton@caricom.org), [odsg@caricom.org](mailto:odsg@caricom.org)

### **JANUARY 23 - 25, 2008 - GROWING YOUR INTERNATIONAL BUSINESS TO CANADA**

Meet and do business with one of Canada's most respected business associations, the Canadian Manufacturers and Exporters (CME) Association. Learn more about business development, international operations, and exporting to Canada at the "Growing your International Business to Canada" Seminar. For further information contact: Allison D'Hayle, Tel: (246) 429-3550 ext 3354, Fax: (246) 437-8474, E-mail: [allison.d'hayle@international.gc.ca](mailto:allison.d'hayle@international.gc.ca), [www.infoexport.gc.ca/bb](http://www.infoexport.gc.ca/bb) OR Tonika Sealy Tel: (246) 626-2034, Fax: (246) 626-2099, [tsealy@investbarbados.org](mailto:tsealy@investbarbados.org) OR Henderson Holmes, Tel: (246) 434-2422, Fax: (246) 434-2423, [hholmes@biba.bb](mailto:hholmes@biba.bb). Registration: [www.cme-mec.ca/barbados2008/](http://www.cme-mec.ca/barbados2008/)

## **FEBRUARY 2008**

### **FEBRUARY 18-20, 2008 - E-U PARTNERSHIP MEETING - FURNITURE AND COMPLEMENTARY DECORATIVE ITEMS**

E-U PARTNERSHIP Meeting - Furniture and Complementary Decorative Items February 18-20, 2008, DOMINICAN REPUBLIC. Contact: Romily Thevenin, Caribbean Export Development Agency, Santo Domingo, DOMINICAN REPUBLIC, Tel: +1(809) 531-6565, Fax: +1 (809) 473-7532, Email: [romily@codetel.net.do](mailto:romily@codetel.net.do) OR, Sam Kruiner, Tel: +1 (246) 436-0578, Fax: +1 (246) 436-9999, E-mail: [skruiner@carib-export.com](mailto:skruiner@carib-export.com), Website: [www.carib-export.com](http://www.carib-export.com)

### **FEBRUARY 19-21, 2008 - PAN-CARIBBEAN CONFERENCE ON PROFESSIONAL SERVICES TRADE**

The Pan-Caribbean Conference on Professional Services Trade - Enhancing Global Competitiveness will be held from February 19-21 at the JW Marriott Hotel, Kuala Lumpur, Malaysia. The objectives of the conference are:

- To share information about the export of professional services
- To expose participants to the opportunities and challenges of increasing international trade in professional services
- To encourage greater collaboration and networking among providers and exporters of professional services in Commonwealth countries
- To provide participants with benchmarks from international best practice

For additional information on the conference contact: Lalini Dissanayake, E-mail:

[l.dissanayake@commonwealth.com](mailto:l.dissanayake@commonwealth.com) OR Nurul Hayati Khalil, E-mail: [nurul@mypsdc.com](mailto:nurul@mypsdc.com). Also visit the website at [www.thecommonwealth.int](http://www.thecommonwealth.int).

## **FEBRUARY 28 - MARCH 01, 2008 - EXPO INDUSTRIA**

EXPO INDUSTRIA is the largest exhibition of the Costa Rican industrial sector. The event gathers exhibitors from various sectors including: metal-mechanics, plastics, food, raw materials and service industry as well as other manufacturing industries. The event is being hosted by the Costa Rican Chamber of Industry (CICR) in collaboration with PROCOMER. The Expo will be held from February 28-March 01, 2008 at the Hotel Ramada Plaza Herradura Convention Centre, COSTA RICA. For further information Contact: Juan Carlos Martiinez-Piva, E-mail: [jcmartinez@procomer.com](mailto:jcmartinez@procomer.com), Website; [www.expoindustrial.co.cr](http://www.expoindustrial.co.cr).

## **NOTICES**

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### **MDC VACANCY**

The Montserrat Development Corporation (MDC) is recruiting to fill the post of Project Manager, Private Sector Development Project. The post-holder shall assume a lead role including advisory and technical support in the delivery of the MDC's business support services portfolio and the implementation of the agreed long-term PSD strategy that will create an effective enabling environment for the private sector on Montserrat.

For full details and Terms of Reference for this post, please visit the website: [www.gov.ms](http://www.gov.ms) or [www.mondevcorp.ms](http://www.mondevcorp.ms). You may also call the MDC office at (664) 491-4700 or the Department of Labour at (664) 491-4010. All CV/Resumes should be sent via email to [jobs@mdc.ms](mailto:jobs@mdc.ms). The Closing date for applications is 14 December 2007.

## **PUBLICATIONS**

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### **CARIBBEAN EXPORT PUBLICATIONS**

Download the following publications all published by Caribbean Export as part of our HELP WITH EXPORTING services.

- [Doing Business with Costa Rica](#)
- [Export Marketing - How to Prepare to Export Successfully and Promote your Products through Trade Fairs](#)
- [CARICOM - Cuba Trade and Economic Co-operation Agreement Explained](#)
- [Trade Watch Newsletter](#)

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### **INTERNATIONAL TRADE STATISTICS 2007**

The new edition of "International Trade Statistics" has been restructured. It now contains chapters on developments in world trade, merchandise trade by product and trade in commercial services by category. A chapter on "metadata" (technical notes and explanations) explains the concepts and definitions used to compile the statistics. The comprehensive appendix section includes tables with full time series data up to 2006. For further details visit [www.wto.org](http://www.wto.org).

### **TRADE PROFILES 2007**

The "Trade Profiles" combine information on trade flows and trade policy measures for WTO members, observers

and other selected economies on individual countries. The information is retrieved from various WTO divisions and external sources and presented in a standardized format for quick reference. The indicators are divided into five categories:

- Basic economic indicators
- Trade policy indicators
- Merchandise trade indicators (customs-based statistics)
- Commercial services indicators (balance of payments based statistics)
- Industrial property indicators

For further information visit: <http://stat.wto.org>

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